



# INNOVATE '08

EVOLUTION. REVOLUTION.

[ABOUT](#) | [SPEAKERS](#) | [SCHEDULE](#) | [REGISTER](#) | [TRADE SHOW](#) | [EVENTS](#) | [SPONSORS](#) | [SEARCH](#)

[Home](#)

## FROM NETWORKING TO NETGIVING: MAKING THE CONNECTION

### Session

DATE	TIME	ROOM	SPEAKER
Friday, February 1, 2008	12:00 PM - 1:00 PM		Tim Cork

### DESCRIPTION:

Are you looking for a fresh, innovative spin on the traditional concept of networking? Would you like to learn the true secret behind building powerful professional relationships? Discover the straight As of networking: attitude, aptitude and action. Unleash new possibilities for managing your career and achieving success in life. In this compelling presentation, the best-selling author of *Tapping the Iceberg* will show you how to identify, build and leverage a professional network through the power of giving.

### LEARNING OBJECTIVES:

- ❖ Identify, build and leverage a professional network through the power of giving
- ❖ Realize that networking is simply connecting with people
- ❖ Discover the straight A's of networking: attitude, aptitude and action
- ❖ Learn the true secret behind building powerful professional relationships

### ABOUT THE SPEAKER:

Tim Cork is a world-class speaker, bestselling author and the president of NEXCareer, an international provider of career transition, outplacement and executive coaching services. He blends corporate experience with entrepreneurial flare to create high-impact presentations that must be experienced. He uses his name, TIM, as an acronym for his purpose in life: to Touch, Inspire and Move people to act on their passions and goals. Known as the "networking and career guru," he educates, entertains and shares his wisdom with thousands every year.

### SPEAKER BOOKS:

*Tapping The Iceberg*

HRPAO WOULD LIKE TO THANK EACH OF OUR 2008 CONFERENCE SPONSORS FOR THEIR GENEROUS SUPPORT.

### Platinum

**THE GLOBE AND MAIL** 

**Correction notice:**  
Knightsbridge  
Human Capital  
is a Gold sponsor.